

Hiring Notice

(Senior) Investment Manager

Nairobi, March 22, 2021

Organization

AlphaMundi is a global for-profit firm, established in 2007, dedicated to impact investing, i.e., profitable investments that generate substantial net benefits to society. Since 2009, AlphaMundi has invested USD 80M+ in 50 innovative social businesses across Latin America and Africa.

AlphaMundi has been investing in East Africa since 2012 through its impact debt fund SocialAlpha-Bastion. In 2020 we launched a second impact fund named AlphaJiri, focused exclusively on Africa, with a mandate to invest via a combination of debt, equity and mezzanine instruments. AlphaMundi currently manages a portfolio of 13 companies in East Africa, primarily in the renewable energy, food, and agriculture sectors, and intends to expand its regional presence throughout Sub-Saharan Africa in the coming years.

The funds mentioned above work closely with AlphaMundi's non-profit foundation to provide technical assistance (including capacity building and impact measurement) to pipeline and portfolio companies.

Our Nairobi office opened in 2015 and currently consists of 5 full-time investment professionals.

For more information about the organization, please refer to www.alphamundi.ch.

Job Description

We are hiring an investment professional for our Nairobi office. The position title will be either "Investment Manager" or "Senior Investment Manager", depending on the candidate's level of experience. The (Senior) Investment Manager will report to the Managing Director in Nairobi and be responsible for maximizing the commercial and impact potential of our investments. The (Senior) Investment Manager will be responsible for the entire lifecycle of the investment process as well as developing relationships with local entrepreneurs and representing AlphaMundi in the African business community.

Key Duties and Responsibilities:

- **Deal Sourcing:** Find investable, innovative social businesses that require capital for further growth. Attend industry conferences and build and maintain a network of local players including fellow debt providers, private equity funds, and consultants for deal origination.
- **Due Diligence:** Conduct commercial due diligence of potential investee companies including corresponding country, market, industry, sector, competitor, business plan and financial analysis. Conduct a comprehensive risk assessment associated with any given

investment opportunity and propose measures to mitigate those risks. Prepare a detailed investment proposal and present opportunity to the investment committee.

- **Transaction Execution:** Structure and negotiate deals via debt, equity and mezzanine instruments, tailored to the need of the local SMEs.
- **Portfolio Management:** Develop strong business relationships with entrepreneurs, monitor growth and risks associated with portfolio companies and their operating environment closely, identify follow-on investment opportunities (both for the fund and co-investors), and proactively provide support to management.
- **Reporting:** Conduct quarterly and annual investment evaluation process and fulfil all associated reporting requirements.
- **Fund management:** Assist in managing fund cash flow projections, monitoring fund transactions, making capital calls, and fulfilling KYC requirements.
- **Tasks big and small:** from representing AlphaMundi on the Board of Directors of investee companies to supporting with administrative tasks, the candidate will be expected to roll up his/her sleeves and dive in as needed.

We are looking for an independent, flexible problem-solver with a can-do attitude who takes ownership of issues and pro-actively proposes solutions to management. The ideal candidate is an entrepreneurial team-player who can work long and flexible hours, in an unstructured environment; feels comfortable in a fast-paced setting; is results-oriented; has an eye for detail; generates new ideas and thrives on feedback. This person has a demonstrated commitment to AlphaMundi's dual mission to create lasting social/environmental impact as well as achieve commercial returns for our investors. The (Senior) Investment Manager should be excited to travel throughout Africa to build an outstanding portfolio.

Desired experience and skills:

- Ideally, the candidate will have 5-10+ years of transaction experience in private equity, venture capital, or venture debt; vetting, analysing, and negotiating investments in small or medium enterprises (SMEs). Exceptional candidates from investment banking or advisory consulting may also be considered.
- Strong financial acumen and modelling skills, including the ability to build financial projection and valuation models for complex businesses from scratch. This includes the ability to quickly review company financial reporting and projections, identifying key assumptions and/or weaknesses.
- Solid analytical and critical thinking skills, including the ability to rapidly understand new sectors or business models, frame issues, identify key risks, draw conclusions, and propose investment structures.
- Excellent writing, communication and presentations skills; fluent in professional business English, with a command of local African languages an added advantage.
- Excellent networking skills; the ability to create strong professional relationships and navigate difficult situations without losing friends.

- Familiarity with our target sectors is an advantage: fintech, agriculture and climate resilience, sustainable food systems, renewable energy, green mobility, recycling and waste management.
- A sense of humour!

Education:

- A bachelor's or equivalent degree in Economics, Business or a related subject. Alternatively, a degree in Engineering, Science, or the Liberal Arts; coupled with experience in finance.
- An MBA or CFA is an added advantage.

We offer an opportunity to work in a small, hard-working team of highly-qualified investment professionals with an entrepreneurial mind-set and a passion for making lasting social impact – plus a fair compensation package.

To be considered, apply using this [link](#). Applications sent via email or to our website will not be considered.

Application deadline: April 30, 2021. Applications will be considered on a rolling basis.

Candidates are encouraged to apply as early as possible. Only candidates whose background fits the above profile will be contacted.